



**Continuing Insurance Education General Session
Topics and Speakers Monday, May 2, 2011**

Alan Beacock, *Swiss Reinsurance Company*

Topic: Reinsurance 101

This session will focus on what reinsurance is and its function as well as common coverages and exclusions.

John Howard, *Silver Eagle Agency*

Topic: E&O Prevention

This session will focus on the most common causes of error and omission claims and prevention as well as resources that are available to minimize claims against your agency.

Tom Thornton, *Thornton, Davis & Fein, P.A.*, **Jack Strauch**, *Strauch, Fitzgerald & Green, P.C.*,
Christopher Morin, *Murray, Morin and Herman, P.A.*

Topic: Contracts between FBO's/Repair Facilities and lessees and operators The panel discussion will focus on legal problems routinely encountered with focus on: Cross indemnity agreements and enforceability of same, Affect of requirements of additional insured status and what is insured by same, Subrogation and anti-subrogation rules and how they interact between an insured and another provided "additional insured" status.

Hal Hunt – *National Hangar Insurance Program, Inc.*

Topic: Aviation Commercial Property

This session will cover the deluxe property coverage form, insurance to value, business interruption and other optional coverages that may be involved.

Carson Lyons – *Chartis Aerospace Insurance Services, Inc.*

Topic: Challenges in Insuring Technologically Advanced Aircraft

Technological advances in systems and avionics have developed rapidly over the last decade resulting in a new description for many aircraft. These Technologically Advanced Aircraft, or TAA, bring with them the potential for significant increases in safety and reduced losses for the aviation insurance industry; however, these same aircraft also create additional challenges for pilots, agents and underwriters alike.

This presentation will provide a general overview of TAA through a brief examination of their benefits and challenges as well as an overview of ways in which accidents may be avoided through a better understanding of their causes and the training that is applicable and available for this new category of aircraft.

Ken Forsyth, *Airclaims* and **Diego Suarez**, *Global Aerospace*

Topic: Underwriting & Claims South of the Border

This session will focus on the differences in handling underwriting and claims outside of the United States.

Hodges Bradberry and **Steve Chase**, *Starr Aviation*

Topic: Quota-Share Aviation Placements

This presentation will cover the history of Quota-Share Aviation placements, why it is needed, broker responsibilities and the North American claims handling agreement.

Bruce Carman, *Atrium Underwriters*

Topic: Insuring War Risks – TRIA

This session will explain what Aviation Hull War is and provide a brief history and look at events that have shaped the market. It will also share what is covered and what is not covered and the reasoning behind it. Carman will also expand on alternative cover – FAA Homeland Security Act and TRIA as well as the future and road ahead.