

AIA Foundation Announces Planned Giving Initiative

By Frank Kimmel



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Over the past several years, it has been my pleasure getting to know many of the members of the AIA

through hundreds of Foundation fundraising calls. This experience has offered many opportunities to explain how the AIA Foundation works on behalf of the

aviation insurance industry. After a lengthy dialogue about Scholarships, online CE and many other smaller special projects the AIA Foundation is responsible for; I have been proud of the generous outpouring of support from our industry partners.

One particular fundraising call stands out among the others. In December of 2010, I approached AIA's first President and founder, Mr. Butch Kinnebrew, about supporting the AIA Foundation. Like many calls, the first one ended like this: "Agent Kimmel, I'll have to get back with you..." To my surprise, I did get a call back from Butch about 2 weeks later with a very interesting proposal. Butch wanted to do more than give a donation; he wanted to include the AIA Foundation in his Will!

At the AIA Conference in Miami this May, we announced the E.R. "Butch" Kinnebrew III Planned Giving Initiative. This new program offers members the opportunity to leave a legacy for

the industry that has given so much and has been the central focus of their lives without reducing their current disposable income. The announcement was one of the most memorable parts of the conference. Butch took the stage and offered up a

very light-hearted memorial of the 34-year history of the AIA surrounded in the backdrop of a grainy photograph showing founders Bill Alderman, Gene Saxon, Mike German, and Butch Kinnebrew standing behind an ice sculpture of the letters AIAI (Association of Independent Aviation Insurers) at the Hilton in Dallas, the site of the first conference. "The reason I love the AIA," Butch said, "is because I get to see all of my old friends and make new ones each time we get together." I must say that I agree with Butch.



The AIA has so much to give to the members simply by existing, Networking is key in our industry and the AIA is a vital tool that enables it. And, for all of those who know Butch – you know that

he has built his career through networks and it's easy to see why he loves the AIA.

We are proud to honor Butch in naming the new AIA Planned Giving Initiative after him and hope that many more will follow suit in leaving a legacy to the AIA, supporting all that our association works for in our industry. If you are interested in making a donation or participating in the AIA Planned Giving Initiative, please contact Mandie Bannwarth at AIA Headquarters.●

CAIP Update

2011 CAIP Recipients

In the late 1990s, the AIA created the Certified Aviation Insurance Professional (CAIP) designation to increase professional standards, boost individual performance and acknowledge the recipients for demonstrating crucial knowledge concerning matters of the aviation insurance industry.



Congratulations to the 2011 Certified Aviation Insurance Professionals (CAIP) designation recipients.

- Lisa Alderson**, Butler-Brown Insurance
- Josh Dietrick**, Alexander Aviation Associates, Inc.
- Ed Greager**, Chartis Aerospace Insurance Services, Inc.
- Raymond Lawson**, World Aerospace Insurance Services
- Matt Varca**, Starr Aviation

2011 CAIP Gold Recipients

In 2009, the Certified Aviation Insurance Professional (CAIP) Gold designation was created for individuals who have previously earned their CAIP designation and have continued to demonstrate their commitment to the industry.



Congratulations to the 2011 Certified Aviation Insurance Professional Gold designation recipients.

- Eric Barfield**, Hope Aviation Insurance, Inc.
- Ryan Birr**, Northwest Insurance Group, Inc.
- Jonathan Doolittle**, Sutton James, Inc.
- Gary Feramisco**, Berkley Aviation, LLC
- Stuart C. Hope, Jr.**, Hope Aviation Insurance, Inc.
- Jeff Rasmussen**, Johnson Insurance Services
- John Webster**, Global Aerospace, Inc.